



hotelier *india*

THE DEFINITIVE GUIDE TO SUCCESSFUL HOTEL MANAGEMENT

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100

TOP 100 MOST INFLUENTIAL
PEOPLE IN THE HOSPITALITY INDUSTRY



26 COVER STORY

Hotelier India shares the list of the most powerful hoteliers — all those who matter and who will define the shape of the future in hospitality business.

1. RAKESH ADVANI
2. HOMI AIBARA
3. NAKUL ANAND
4. AJAY BAKAYA
5. PUSHPENDRA BANSAL
6. ARJUN BALJEE
7. CHANDER BALJEE
8. KESHAV BALJEE
9. RANJIT BATRA
10. ANKUR BHATIA
11. RAYMOND BICKSON
12. JEAN-MICHEL CASSE
13. NARESH CHANDNANI
14. PARTHA CHATTERJEE
15. KAPIL CHOPRA
16. ATUL CHORDIA
17. UTTAM DAVE
18. PUNEET DHAWAN
19. NIKHIL DODHAPKAR
20. JOSE DOMINIC
21. JENNIFER FOX
22. PASCAL GAUVIN
23. DORRIS GOH
24. GUY HUTCHINSON
25. PABLO GRAF
26. DEEPAK HAKSAR
27. ASHISH JAKHANWALA
28. NAVEEN JAIN
29. S P JAIN
30. SATYEN JAIN
31. SUDEEP JAIN
32. FARHAT JAMAL
33. ABHISHEK KAMANI
34. BOBBY KAMANI
35. P KANNAMPILLY
36. VITHAL KAMAT
37. RAJEEV KAUL
38. ASHOK KHANNA
39. PATU KESWANI
40. RATTAN KESWANI
41. SHANE KRIGE
42. MOHAN KRISHNA
43. SURESH KUMAR
44. VIVEK KUMAR
45. ANIL MADHOK
46. SUNIL MATHUR
47. RAJEEV MENON
48. K B KACHRU
49. P K MOHANKUMAR
50. ABHIJIT MUKERJI
51. ANDREW HARRISON
52. RAJESH NAGPAL
53. SUDHIR NAGPAL
54. HITESH KSHATRIYA
55. JYOTI NARANG
56. PHILIP LOGAN
57. HARSH NEOTIA
58. CAPT. NAIR
59. DINESH NAIR
60. VIVEK NAIR
61. DEEPAK OHRI
62. BIKI OBEROI
63. ARJUN OBEROI
64. VIKRAM OBEROI
65. AMAN NATH
66. FRANCIS WACZIAG
67. DILIP PURI
68. PRIYA PAUL
69. VILAS PAWAR
70. SAURABH RAI
71. SANJAY SETHI
72. ARUN SARAF
73. ALY SHARIFF
74. ARJUN SHARMA
75. MANJU SHARMA
76. SUDHIR SINHA
77. ASHWINI SHIRALI
78. HH SHRIJI
79. HH GAJ SINGHI
80. VEER VIJAY SINGH
81. VIMAL SINGH
82. KUMAR SITARAMAN
83. ZAID SADIQ
84. GIRISH SHANKAR
85. RADHIKA SHASTRY
86. NARENDRA SOMANI
87. DR JYOTSNA SURI
88. VIJAY THACKER
89. MANAV THADANI
90. DEEPAK UPPAL
91. VIJAY WANCHOO
92. MOHIT NIRULA, OCLD
93. RUSHAD KAVINA, IHM-A
94. CHEF COELHO, IHM-M
95. P GOPALAKRISHNAN, WGSMA
96. ALOK SHIVAPURI, IHM-P
97. BHUVAN G M, APEJAY IHM
98. DEEPA HARRIS, HAI
99. DINESH ADVANI, FHRAI
100. CHEF GILL, IFCA



Saurabh Rai

Regional Director - South Asia & Middle East, Preferred Hotel Group

Saurabh Rai oversees the development and expansion of the Preferred Hotel Group and its family of brands in the region. Since joining the group in early 2008, he augmented the group's presence in South Asia to a six-fold expansion over the past five years. His industry expertise of over a decade in hospitality domain includes development consulting, sales & marketing strategy, hotel operations, market studies and quality assurance. "We have launched multiple new initiatives globally and are working towards rolling them out regionally, again to maximize contribution to our member hotels. We anticipate gradual growth of about 10 to 15 per cent during this period. Our development strategy in the region is to have two to three corporate level partnerships in India across different categories of hotels, which will give us presence in cities where we have business support capability like Hyderabad, Kolkata, Bangalore, Gurgaon, South Mumbai and in Sri Lanka and Nepal," he reveals. The brand has an exciting pipeline and hopes to have around 40 member hotels and resorts in its portfolio by end of 2014. In 2013, the brand has already welcomed six new members into its fold.